



Moscow Exchange

US\$498 mln

IPO with listing on Moscow Exchange

Co-lead manager

2013



Rusagro

US\$375 mln

IPO with listing on LSE

Joint global coordinator and bookrunner

2011



Integra

US\$95 mln

Accelerated placement of GDRs listed on LSE

Joint global coordinator and bookrunner

2009



X5 Retail Group N.V.

US\$132 mln

Accelerated placement of treasury shares

Joint bookrunner

2008



X5 Retail Group N.V.

US\$1,026 mln

Rights offering to existing shareholders

Joint bookrunner

2008



TKG-2

US\$778 mln

Private placement

Financial advisor and broker

2008



Integra

US\$768 mln

IPO with listing on LSE

Joint global coordinator

2007



EDC

US\$783 mln

IPO with listing on LSE

Co-manager

2007



RAO UES

US\$1,516 mln

Private placement

Financial advisor, Listing agent

2007



Chelyabinsk Zinc Plant

US\$324 mln

IPO with listing on LSE

Co-lead manager

2006



OGK-5

US\$459 mln

IPO with listing on RTS/MICEX

Joint bookrunner

2006



Varyag Resources

US\$61 mln

Private placement of shares

Placement agent

2006



**ROSNEFT
Rosneft**

US\$10,656 mln

IPO with listing on LSE

Co-manager

2006



Amtel-Vredestein N.V.

US\$202 mln

IPO with listing on LSE

Joint global coordinator and bookrunner

2005



NLMK

US\$648 mln

IPO with listing on LSE

Co-lead manager

2005



Novatek

US\$966 mln

IPO with listing on LSE

Co-manager

2005



BVCP

US\$400 mln

Private placement

Placement agent

2005



Kalina

US\$52 mln

IPO with listing on MICEX

Co-lead manager

2004



Highland Gold Mining

US\$120 mln

Private placement

Financial advisor and placement agent

2003



Perekryostok

US\$15 mln

Private placement of a 7.7% stake in Templeton Strategic Emerging Markets Fund
Exclusive financial advisor

2003



Wimm-Bill-Dann

US\$207 mln

IPO with listing on NYSE

Co-manager

2002



РосБизнесКонсалтинг

RosBusinessConsulting

US\$13 mln

IPO with listing on RTS

Co-lead manager

2002



Wimm-Bill-Dann

US\$10 mln

Private placement

Placement agent

2002