




**US\$460 mln**  
Acquisition of stake in IDS Borjomi Group  
Exclusive financial advisor to Alfa Group shareholders  
**2013**




**US\$19 mln**  
Acquisition of a 9% stake in Murmansk Commercial Seaport by Alfa-Bank  
**2012**



**US\$1+ bn**  
Acquisition of a 45% in 21 blocks, Brazil  
Exclusive financial advisor  
**2012**



Value not disclosed  
Sale of acquiring business  
Exclusive financial advisor  
**2011**






**US\$1,107 mln**  
Merger of RTS and MICEX  
Financial advisor of RTS  
**2011**





**US\$1,072 mln**  
Sale of a 25.27% stake in CTC Media  
Exclusive financial advisor  
**2011**




**Estar**  
**US\$350 mln**  
Sale of Donetsk Electro-Metallurgical Plant  
Exclusive financial advisor  
**2010**

**TLS Group** 

Value not disclosed  
Acquisition and further sale of a 5% stake in TLS Group  
**2009-2011**

**A-Trans** 

Value not disclosed  
Creation of a joint venture in railcar business  
**2009**



**TRANSLIZING**  
НАСТОЯЩЕЕ БУДУЩЕЕ

Value not disclosed  
Acquisition of a minority stake  
Exclusive financial advisor  
**2009**




**Severnaya Kazna**  
**US\$180 mln**  
Acquisition of a 85% stake in bank Severnaya Kazna by Alfa-Bank  
**2008**




**Golden Telecom**  
**US\$404 mln**  
Acquisition of a 49% stake in Corbina Telecom  
Exclusive financial advisor to Golden Telecom  
**2008**



**Estar Group shareholders**  
Acquisition of ISTIL by Estar Group shareholders  
Exclusive financial advisor  
**2008**



**TGK-12**  
**US\$103 mln**  
Acquisition of a 4.75% stake in TGK-12  
Exclusive financial advisor  
**2008**

**Fortum**  
**TGK-10**  
**US\$3,106 mln**  
Sale of a 77% stake in TGK-10 to Fortum  
Financial advisor  
**2008**





**TGK-2**  
**US\$778 mln**  
Sale of a 49% stake in TGK-2  
Financial advisor  
**2008**




**Maxi-Group**  
**US\$1,200 mln**  
Sale of controlling stake in Maxi-Group to NLMK  
Financial advisor to Maxi Group  
**2007**




**RAO UES**  
**US\$1,516 mln**  
Sale of a 25.03% stake in O GK-5  
Financial advisor to RAO UES  
**2007**

**RAO UES**  
**US\$3,140 mln**  
Primary share issue by OGK-3  
Global advisor to RAO UES  
**2007**



**Kartontara**  
Value not disclosed  
Sale of Kartontara  
Exclusive financial advisor  
**2007**



**Agromashholding  
US\$92 mln**

Acquisition of Dunham-Bush  
(Malaysia)

Exclusive financial advisor

**2007**



**Efedra Pharmacies**

Value not disclosed

Sale of Efedra pharmacy  
chain to ZAO Erkafarm

Exclusive financial advisor

**2007**



**Atomenergomash**

Value not disclosed

Acquisition of a controlling  
stake in EMA-Alliance-Atom

Exclusive financial advisor

**2007**



**Nortoil  
US\$115 mln**

Sale of a 100% stake in  
Nortoil to West Siberian  
Resources

Exclusive financial advisor

**2006**



**O3 Pharmacies  
US\$71 mln**

Sale of O-3 pharmacy chain  
to Protek

Exclusive financial advisor

**2006**



**Air Union  
US\$45 mln**

Acquisition of several  
companies with aircraft fleet

Exclusive financial advisor

**2006**



**Air Union  
US\$6 mln**

Acquisition of Ulan-Ude  
airport

Exclusive financial advisor

**2006**



**RAO UES**

Global consulting on  
OGK/TGK primary share  
issues

Financial advisor

**2004-2006**



**RAO UES  
US\$270 mln**

Sale of Taimyrenego to  
Norilsk Nickel

Exclusive financial advisor

**2006**



**RAO UES**

**US\$1,800 mln**

Exchange to a single share  
for OGK-5

Financial advisor

**2006**



**RAO UES  
US\$463 mln**

Exchange to a single share  
of TGK-6

Exclusive financial advisor

**2006**



**Kama Pulp and  
Paper Plant**

Value not disclosed

Sale of Kama Pulp and  
Paper Plant

Exclusive financial advisor

**2005**



**Metrocom  
US\$23 mln**

Sale of a 45% stake in  
Metrocom to Comstar

Exclusive financial advisor

**2005**



**Rascom  
US\$10 mln**

Sale of a 49% stake in  
Rascom to  
Golden Telecom

Exclusive financial advisor

**2005**

**Natur Produkt**

Value not disclosed

Sale of a major stake to  
Renova Capital

Exclusive financial advisor

**2004**



**KarTel  
US\$350 mln**

Sale of a 100% stake in  
KarTel to OAO Vimpelcom

Exclusive financial advisor

**2004**



**Alfa Telecom  
US\$2,100 mln**

Merger of Alfa Telecom and  
Alfa Eco Telecom

Financial advisor

**2004**



**RAO UES  
US\$12,000 mln**

Restructuring of the  
Company

Financial advisor

**2002-2004**



**Golden Telecom  
US\$200 mln**

Acquisition of Comincom-  
Combellga

Financial advisor

**2003**



**BP - TNK  
US\$7,600 mln**

Merger of TNK and BP's  
Russian assets

Financial advisor to TNK  
shareholders

**2003**



**Sibir Telecom**

**US\$21 mln**

Acquisition of a 49% stake in  
Yeniseytelecom and  
BaikalWestCom

Exclusive financial advisor

**2003**



**ICN Pharmaceuticals**

**US\$55 mln**

Sale of ICN Russia's assets  
to Millhouse Capital

Exclusive financial advisor

**2003**



**Sibir Telecom**

**US\$29 mln**

Sale of a 30% stake in  
Siberian Cell Systems to  
MTS

Exclusive financial advisor

**2003**



**Solikamsk Magnezium**

Value not disclosed

Sale of a controlling stake

Exclusive financial advisor

**2003**



**Toms Sotovaya  
Svyaz**

**US\$47 mln**

Sale of a 100% stake in TSS  
to MTS

Exclusive financial advisor

**2003**



**THK**

**US\$375 mln**

Sale of a 15% stake in  
Sidanco to BP

Exclusive financial advisor

**2002**



**Sidanco**

**US\$113 mln**

Acquisition of a 26% stake  
in Varyeganneftegaz to  
Alliance Group

Financial advisor

**2002**