



**Alfa-Bank**  
**US\$750 mln**  
7.5% LPN due 2019  
Lead manager  
**2012**



**TCS Bank**  
**US\$250 mln**  
10.75% LPN due 2015  
Lead manager  
**2012**



**Alfa-Bank**  
**US\$1,000 mln**  
7.75% LPN due 2021  
Lead manager  
**2011**



**Alfa-Bank**  
**US\$1,000 mln**  
7.875% LPN due 2017  
Lead manager  
**2010**



**Alfa-Bank**  
**US\$600 mln**  
8% MTN due 2015  
Lead manager  
**2010**



**Alfa-Bank**  
**US\$185 mln**  
9.75% LPN due 2009  
(add. issue)  
Lead manager  
**2007**



**Alfa-Bank**  
**US\$160 mln**  
9.75% LPN due 2009  
(add. issue)  
Lead manager  
**2006**



**DON-Stroy**  
**US\$150 mln**  
10% LPN due 2010  
Lead manager  
**2006**



**Finance & Credit Bank  
(Ukraine)**  
**US\$100 mln**  
10.375% LPN due 2010  
Co-manager  
**2006**



**ZAZ**  
**US\$125 mln**  
9.75% CLN due 2010  
Co-manager  
**2006**



**Russian Copper  
Company**  
**US\$100 mln**  
9.25% CLN due 2008  
Lead manager  
**2006**



**Svyaznoy Group**  
**US\$50 mln**  
10.75% CLN due 2007  
Lead manager  
**2005**



**Amtel Holdings Holland**  
**US\$175 mln**  
9% CLN due 2007  
Lead manager  
**2005**



**Novatek**  
**US\$100 mln**  
7.75% CLN due 2006  
Co-manager  
**2006**



**UkrSibbank (Ukraine)**  
**US\$100 mln**  
10.5% LPN due 2007  
Co-manager  
**2006**



**OMZ**  
**US\$30 mln**  
11.25% CLN due 2004  
Lead manager  
**2002**



**Kievstar**  
**US\$160 mln**  
12.75% LPN due 2005  
Co-manager  
**2002**



**LenSpetsSMU**  
**RUB 5,000 mln**  
 2nd issue  
 Underwriter  
 2012



**LSR Group**  
**RUB 5,000 mln**  
 4th issue  
 Underwriter  
 2012



**Bank Rossiyskiy Capital**  
**RUB 3,000 mln**  
 3d issue  
 Lead Co-Arranger  
 2012



**X5 Retail Finance**  
**RUB 5,000 mln**  
 BO-01  
 Underwriter  
 2012



**Alfa-Bank**  
**RUB 5,000 mln**  
 BO-07  
 Arranger  
 2012



**Alfa-Bank**  
**RUB 10,000 mln**  
 BO-03  
 Arranger  
 2012



**NCSP**  
**RUB 4,000 mln**  
 BO-02  
 Underwriter  
 2012



**Sviaz-Bank**  
**RUB 5,000 mln**  
 4th issue  
 Co-Arranger  
 2012



**Tatfondbank**  
**RUB 2,000 mln**  
 BO-05  
 Co-Underwriter  
 2012



**Metalloinvest**  
**RUB 10,000 mln**  
 6st issue  
 Co-Arranger  
 2012



**Mir Stroitelnikh Tekhnologii**  
**RUB 1,000 mln**  
 1st issue  
 Arranger  
 2012



**Vimpelcom**  
**RUB 35,000 mln**  
 1st, 2nd, 4th issues  
 Arranger  
 2012



**Potok8**  
**RUB 14,500 mln**  
 1st issue  
 Restructuring Agent  
 2012



**Transaero**  
**RUB 2,500 mln**  
 BO-01  
 Arranger  
 2012



**Credit Europe Bank**  
**RUB 5,000 mln**  
 BO-03  
 Arranger  
 2012



**Credit Europe Bank**  
**RUB 5,000 mln**  
 BO-02  
 Arranger  
 2012



**Globex Bank**  
**RUB 2,000 mln**  
 BO-06  
 Arranger  
 2011



**Globex Bank**  
**RUB 3,000 mln**  
 BO-04  
 Arranger  
 2011



**Gazprombank**  
**RUB 10,000 mln**  
 BO-02  
 Underwriter  
 2011



**Russian Agricultural Bank**  
**RUB 20,000 mln**  
 12th, 13th и 14th issues  
 Co-Underwriter  
 2011



**SB Bank**  
**RUB 2,000 mln**  
 BO-01  
 Underwriter  
 2011



**Alfa-Bank**  
**RUB 5,000 mln**  
 2nd issue  
 Arranger  
 2011



**Alfa-Bank**  
**RUB 5,000 mln**  
 1st issue  
 Arranger  
 2011



**Globex Bank**  
**RUB 5,000 mln**  
 BO-02  
 Arranger  
 2011



**Kuzbassenergo**  
**RUB 10,000 mln**  
 1st issue  
 Arranger  
 2011



**Credit Europe Bank**  
**RUB 4,000 mln**  
 6th issue  
 Arranger  
 2011



**Credit Europe Bank**  
**RUB 5,000 mln**  
 2nd issue  
 Arranger  
 2011



**Mechel**  
**RUB 10,000 mln**  
 15th and 16th issues  
 Arranger  
 2011



**Belarus republic**  
**RUB 7,000 mln**  
 1st issue  
 Arranger  
 2010



**Rosvodokanal**  
**RUB 3,000 mln**  
 2nd issue  
 Arranger  
 2010



**Билайн™**  
**Vimpelcom**  
**RUB 10,000 mln**  
 7th issue  
 Arranger  
 2010



**Билайн™**  
**Vimpelcom**  
**RUB 10,000 mln**  
 6th issue  
 Arranger  
 2010



**TGC-5**  
**RUB 5,000 mln**  
 1st issue  
 Arranger  
 2010



**TGC-6**  
**RUB 5,000 mln**  
 1st issue  
 Arranger  
 2010



**TGC-9**  
**RUB 7,000 mln**  
 1st issue  
 Arranger  
 2010



**RBC Information Systems**  
**RUB 3,000 mln**  
 3d issue  
 Arranger  
 2010



**RBC Information Systems**  
**RUB 1,500 mln**  
 2nd issue  
 Arranger  
 2010



**RBC Information Systems**  
**RUB 1,500 mln**  
 1st issue  
 Arranger  
 2010



**Globex Bank**  
**RUB 3,000 mln**  
 3d issue  
 Arranger  
 2010



**Globex Bank**  
**RUB 5,000 mln**  
 2nd issue  
 Arranger  
 2010



**Railway Car-Building  
Works Tver**  
**RUB 2,000 mln**

1st issue  
Manager  
**2010**



**LenSpetsSMU**  
**RUB 2,000 mln**

2nd issue  
Manager  
**2010**



**LenSpetsSMU**  
**RUB 2,000 mln**

1st issue  
Manager  
**2009**



**IDGC of the South**  
**RUB 6,000 mln**

2nd issue  
Manager  
**2009**



**Rosvodokanal**  
**RUB 1,750 mln**

1st issue  
Manager  
**2008**



**Promtractor Finance**  
**RUB 5,000 mln**

3rd issue  
Co-manager  
**2008**



**RBC Information  
Systems**  
**RUB 1,500 mln**

2nd issue  
Manager  
**2008**



**RZhD**  
**RUB 20,000 mln**

8th issue  
Co-manager  
**2008**



**Bank Petrocommerce**

**RUB 3,000 mln**  
4th issue  
Underwriter  
**2008**



**First United Bank**  
**RUB 1,500 mln**

1st issue  
Co-manager  
**2008**



**NOMOS-Bank**  
**RUB 5,000 mln**

9st issue  
Underwriter  
**2008**



**Bank Zenit**  
**RUB 5,000 mln**

5th issue  
Underwriter  
**2008**



**OMZ**  
**RUB 1,600 mln**

6th issue  
Co-underwriter  
**2008**



**VTB 24**  
**RUB 6,000 mln**

3rd issue  
Co-underwriter  
**2008**



**North-West Telecom**

**RUB 3,000 mln**  
5th issue  
Underwriter  
**2008**



**HCFB**  
**RUB 4,000 mln**

5th issue  
Co-manager  
**2008**



**RBC Information  
Systems**  
**RUB 1,500 mln**

1st issue  
Manager  
**2008**



**AFK Sistema**  
**RUB 6,000 mln**

1st issue  
Co-underwriter  
**2008**



**TransFin-M**  
**RUB 1,500 mln**

2nd issue  
Co-manager  
**2007**



**Kubanenergo**  
**RUB 3,000 mln**

1st issue  
Manager  
**2007**



**Motorstroitel  
Finance**  
RUB 1,000 mln  
2nd issue  
Underwriter  
2007



**Lenenergo**  
RUB 3,000 mln  
3rd issue  
Co-manager  
2007



**Russian Copper  
Company**  
RUB 3,000 mln  
1st issue  
Manager  
2007



**Arkada**  
RUB 1,200 mln  
3rd issue  
Co-manager  
2007



**MAIR**  
RUB 3,000 mln  
3rd issue  
Co-underwriter  
2007



**OGK-6**  
RUB 5,000mln  
1st issue  
Co-manager  
2007



**Yakutskenergo**  
RUB 1,200 mln  
2nd issue  
Co-underwriter  
2008



**VehA-Invest**  
RUB 700 mln  
1st issue  
Underwriter  
2007



**Russkiye Masla**  
RUB 1,000 mln  
2nd issue  
Co-underwriter  
2007



**KOKS**  
RUB 5,000 mln  
2nd issue  
Co-underwriter  
2007



**SU-155**  
RUB 3,000 mln  
3rd issue  
Co-underwriter  
2007



**TMK**  
RUB 4,000 mln  
2nd issue  
Co-manager  
2007



**Lenenergo**  
RUB 3,000 mln  
2nd issue  
Co-manager  
2007



**Integra**  
RUB 3,000 mln  
2nd issue  
Manager  
2007



**JFC Group**  
RUB 2,000 mln  
1st issue  
Co-manager  
2006



**MUEGC**  
RUB 2,000 mln  
1st issue  
Co-manager  
2006



**Severnaya Kazna**  
RUB 1,000mln  
1st issue  
Co-manager  
2006



**Alliance Oil Company**  
RUB 3,000 mln  
1st issue  
Co-underwriter  
2006



**Mirax Group**  
RUB 3,000 mln  
2nd issue  
Co-underwriter  
2006



**Nicochem**  
RUB 1,000 mln  
2nd issue  
Co-underwriter  
2006



**MARTA Finance**  
**RUB 2,000 mln**  
 3rd issue  
 Co-Manager  
**2006**



**KOKS**  
**RUB 3,000 mln**  
 1st issue  
 Co-underwriter  
**2006**



**UBRD**  
**RUB 1,000 mln**  
 2nd issue  
 Co-manager  
**2006**



**Ural non-ferrous metals  
 processing works**  
**RUB 1,500 mln**  
 1st issue  
 Arranger  
**2006**



**Inprom**  
**RUB 1,300 mln**  
 3rd issue  
 Underwriter  
**2006**



**ГРУППА «РАЗГУЛАЙ»**  
**Razgulay Finance**  
**RUB 2,000 mln**  
 2nd issue  
 Co-underwriter  
**2006**



**Tatfondbank**  
**RUB 1,500 mln**  
 3rd issue  
 Co-underwriter  
**2006**



**UTair**  
**RUB 2,000 mln**  
 3rd issue  
 Underwriter  
**2006**



**Glavmosstroy**  
**RUB 4,000 mln**  
 2nd issue  
 Co-Underwriter  
**2006**



**Dixi**  
**RUB 3,000 mln**  
 1st issue  
 Co-Underwriter  
**2006**



**TOAP-Finansy**  
**RUB 2,000 mln**  
 1st issue  
 Underwriter  
**2006**



**NITOL**  
**RUB 2,200 mln**  
 2nd issue  
 Co-underwriter  
**2006**



**Artug**  
**RUB 500 mln**  
 1st issue  
 Co-underwriter  
**2006**



**Vagonmash**  
**RUB 1,000 mln**  
 2nd issue  
 Underwriter  
**2006**



**Paterson Invest**  
**RUB 2,000 mln**  
 1st issue  
 Underwriter  
**2006**



**Mariyskiy NPZ**  
**RUB 1,500 mln**  
 2nd issue  
 Co-Underwriter  
**2006**



**Zhilischniy Kapital**  
**RUB 1,000 mln**  
 1st issue  
 Co-underwriter  
**2006**



**Hydromashservice**  
**RUB 1,000 mln**  
 1st issue  
 Co-underwriter  
**2006**



**M.video**  
**RUB 2,000 mln**  
 1st issue  
 Co-underwriter  
**2006**



**Mechel**  
**RUB 5,000 mln**  
 2nd issue  
 Co-underwriter  
**2006**